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SuperJet International signs contract worth USD 650 million with Mexican Interjet

SuperJet International (SJI) - a joint venture between Alenia Aeronautica, a Finmeccanica Company, and Sukhoi Holding - signed a contract today with Mexico's Interjet airline for the purchase of 15 long range Sukhoi Superjet 100 (SSJ100) aircraft in the 98 seat configuration, plus 5 options. Based on the list price, the value of the order is USD 650 million. The first deliveries are scheduled for the second half of 2012.

Along with the order, SuperJet International announced the execution of a "SuperCare" Agreement with Interjet to provide after-sales support of its fleet of new Sukhoi Superjet 100 aircraft for 10 years. The Interjet SSJ100 fleet will be supported by SJI with this tailored after-sales solution beginning with the aircraft's entry into service.

The "SuperCare" agreement is a comprehensive "per-flight-hour" program developed by SJI specifically for SSJ100 aircraft operators. This innovative lifecycle solution has been designed to maximize aircraft availability to operators and minimize their maintenance and associated administrative costs.

With this new milestone, the Sukhoi Superjet 100 has received 170 firm orders. The Sukhoi Superjet 100 program represents the most important industrial partnership between the Russian Federation and the rest of the world in the civil aviation sector. The Sukhoi Superjet 100 is currently the best choice in the 100-seat aircraft segment because of its outstanding characteristics in terms of quality, comfort and operational costs.

About SuperJet International:

SuperJet International, a joint venture between Alenia Aeronautica, a Finmeccanica Company (51%) and Sukhoi Holding (49%), is in charge of the marketing, sales, customization and delivery of the Sukhoi Superjet 100 regional jet in Europe, the Americas, Oceania, Africa and Japan. The Company is also responsible for training and worldwide after-sales support, as well as the design and development of VIP and cargo variants. A SuperJet International branch is active in Moscow, together with a sales office in Washington, DC, U.S.A.

About Interjet:

Interjet is a Mexican airline 100% owned by the Miguel Aleman family, highly recognized in both private and public sectors in Mexico. Interjet was the first entrant in the new deregulated era of Mexican airline industry, starting operations in December 2005.

In only 5 years of operations with a fleet of 22 aircraft, Interjet today is the 2nd airline in the Mexican domestic market. It operates from both Mexico City's International Airport and Toluca Airport to the most important business and leisure destinations in Mexico. It is currently renowned as Mexico's best low-cost airline, offering to passengers superior quality service and maximum comfort at lower fares than its leading competitor.

Since 2009, Interjet has been a profitable airline reporting EBITDAR and NET margins comparable to the most profitable airlines in the Latin American region.

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Statements:

CEO of SuperJet International, Mr. Carlo Logli:

“This contract represents an outstanding result, proving the quality of this state-of-the-art product and its potential in the market, especially a fast-growing one such as the Latin American. I am extremely satisfied because Interjet is a high-efficiency airline in the worldwide commercial aviation market thanks to its superior level of services.”

“Now we will continue to work on the implementation of the SSJ100 project with an even greater effort. I firmly believe that 2011 will be the SuperJet International year of change, through an increase of the existing portfolio and the aircraft's entry into service.”

CEO of Interjet, México, Mr. Jose Luis Garza:

“We selected the Sukhoi Superjet 100 after a careful evaluation of every comparable regional jet. The SSJ100 incorporates the best of Russian aeronautical design and best Western aeronautical technology, delivering operational efficiency in the high altitude/high temperature typical of Mexico. Further, its ample and comfortable cabin –the widest in its class- matches Interjet's quality standards. To assure technical reliability in Mexico we've agreed on a comprehensive technical support package both at induction and after sales. We're fully confident in SSJ100's delivery capability. With no doubt, the SSJ100 is our ideal fleet complement in Mexico,” said Interjet CEO Jose Luis Garza Alvarez.