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The SSJ100: Super Optimized Aircraft in the 100-seat market

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Following the agreement (Letter of Intent) signed between the leasing Company "Ilyushin Finance Corporation" (IFC) and the Belgian carrier VLM Airline - for two Sukhoi Superjet 100 with options for additional two plus ten aircraft – SuperJet International is pleased to see the confirmation of the outstanding suitability and the exceptional efficiency of the SSJ100 aircraft in the European market.

Even though it entered into service a few years ago in mid-2011, the SSJ100 has already confirmed its maturity and reliability during operations. The SSJ100 fleet in service worldwide logged more than 60.000 flight hours with the Interjet SSJ100's maximum utilization in a day of over 11 flight hours. In the first year of operations, the Interjet SSJ100 hasn't logged any cancellations and achieved a technical dispatch reliability's average of 99,5%.

"The LoI signed by VLM represents an interesting achievement in a very competitive market like Europe – states Nazario Cauceglia, CEO of SuperJet International – This confirms that the SSJ100 is the best choice, what exactly the regional market needs today. It is certainly the most optimized aircraft in the 100-seat market in terms of total operational costs and of ownership costs compared to its direct competitors".

Today the new-generation SSJ100 is aimed at achieving a significant share in the 100-seat market segment, providing a spacious cabin and a high comfort, a state-of-the-art technology with a new advanced engine, flexibility in the short-to-medium range, efficiency and superior performance. But along with a proven and reliable product, SuperJet International is also offering competitive financial solutions.

"This important transaction – adds Nazario Cauceglia - is also the result of an attractive financial offer. We are pleased to provide our customers with exceptional financial packages that can be converted into operating lease-agreements. Financing is a key aspect and I am sure – says Cauceglia - this approach will pave the way of the SSJ100 towards the success".

The Sukhoi Superjet 100 program is a cooperation between the Russian Sukhoi Holding and the Italian Finmeccanica-Alenia Aermacchi. Sukhoi Civil Aircraft Company (SCAC), in Russia, is responsible for the design and production of the aircraft while SuperJet International (SJI), in Italy, is responsible for Customer Support worldwide. The marketing and sales of the aircraft are jointly conducted by SCAC and SJI worldwide.

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